Adriana Paraschiv, MS, MPM, PMP, CSM

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#### Qualifications Profile

**Highly accomplished IT Professional with specialized expertise in information technology, business and project management.** **Instrumental in managing $15+ million projects relating to financial , education, renewable energy and manufacturing implementations in public and private sector. Refocusing projects for success. Expert knowledge of information project planning, strategic planning, forecasting, planning/scheduling, and results tracking. Proven success in delivering on-schedule and on-budget projects that enhance efficiency. Adept in providing quality business solutions, streamlining workflow processes, and implementing process automation. Skilled in creating and implementing technical and operational plans and strategies. Superior leadership talents relating to team initiatives and project management responsibilities. Fluent in English, French, and Romanian as well as exposure to Spanish, German, and Russian.**

#### Areas of Expertise

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| * **MS Project Server/Enterprise** | * **Change Management** | * **PMO** |
| * **Software Development Lifecycle** * **ERP Implementations** * **Client Management** * **Business Intelligence (BI)** | * **Problem Resolution** * **BPM** * **Quality Control** * **RDBMS** | * **PMBoK** * **AGILE, SCRUM** * **SDLC, RUP, RAD** * **OLAP Analysis** |
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#### Technical Skills

MS Project Enterprise, MS Project Server, Agile, SCRUM, Primavera Planner, HPME, PMW, TimeLine, PMBoK, Modal Safety, SDLC, RUP, UML, ASAP, Macroscope, ERP, SAP, BPCS, IMREX, BI, OLAP, Business Objects (BO), MS SQL Server Analysis Services (SSAS), MS Windows, MS Office, Visio, Rational Rose, MS Visual Studio, SharePoint, Web Services, Web Portals, SOA, AS/400 - iSeries

***Certifications and continue education:*** *PMP, CSM, ASAP, UML, RUP, Completion of “Microsoft Project Server Essentials”, “Proactive Scheduling with Microsoft Project”, “Integrating Agile Projects into Microsoft Project/Project Server”, ”The Building Blocks of PPM - with Project Server 2010”*

#### Professional Background

**Sr. Project Manager and Management Consultant (PMO)**

Managed all levels of SDLC and Agile methodologies in cross functional teams, managing critical project issues and risks.

For the vast majority of the projects, utilizing MS Project and Primavera for resource allocation, timelines and budget. Successful in project re-alignment, interfacing with all level of executive management, development staff, Q/A, implementation team, end users, business users and customers. Building and maintaining working relationships with team members, vendors, and other departments involved in the projects. Managing multiple projects simultaneously in North America, Asia and Europe, delivering high quality solutions, management/status reporting, project charters and project risk issues reports for projects of product implementation, software development and data conversion with on- near- and off-shore teams.

Helping organizations improve their performance, primarily through the analysis of existing business problems and development of plans for improvement. Establishing, planning, and administering the overall policies and goals for the information technology department from PMO prospective. Analyzing the needs of different departments and determining ways to meet business objectives by modifying existing or developing new information processing systems. Preparing strategic and capacity plans and performance reports for the PMO. Involved in Business Process Management (BPM). Participating to preparing answers to Requests for Proposal (RFP) for new prospects, in collaboration with marketing department.

#### Working Experience (Chronological)

**Edupoint Educational Systems, LLC – (6/2010– present)**

*Sr. Project Manager*

Implementing a software solution that enables school districts to effectively manage all aspects of student data and provide for powerful state reporting for many School Districts in Virginia, including Fairfax County Public Schools, Gwinnett County Public Schools District in Georgia, as well as Blue Valley and Wichita School Districts in Kansas. Assist management operating more efficiently and effectively. Gather and organize information on problems or procedures. Assist in training of new procedures. . Using MS Project for planning and monitoring project activities. Acting as Product Owner with functional team in client organization, IBM and Edupoint development department for prioritizing and scheduling developments of new features or bug fixes. Prepare progress reports and Risk assessment for management team in client organization Prepare performance analysis and suggest adjustments for project team.

**Independent System Operator (California and New York) – (10/2008 – 1/2010)**

*Management Consultant*

Worked with the Power Engineers to determine functional requirements for the use of Wind and Solar energy in the Day Ahead Market, and with IT SMEs to perform system analysis and determine integration requirements/specifications for these energy types, following FERC regulations and California Government recommendations regarding the increase of renewable energies on the grid. Using MS Project for planning and monitoring project activities.

**Hewlett Packard (HP) – Roseville, CA (03/2008 – 09/2008)**

*Project Manager*

Defined a new business model for the collaboration between HP and the consultancy company for on-, near- and off-shore development. Integrated a new acquisition in existing SAP systems with a global team (USA, Germany, Canada, Brazil, India, Puerto Rico). Using HPME and MS Project for planning and monitoring project activities.

**Southern California Edison – Irwindale, CA (07/2007 – 02/2008)**

*Project Manager*

Facilitated the decision making process by providing PMO and the senior management with performance reports for a team of 600 people by aggregating data from MS Project Server, then analyzing and presenting results using OLAP Analysis tools. Supported the BI Analytics and Reporting and BI technical teams (35 people in shore and 14 off shore) in understanding of the BW Module and taking the ownership of the application for a better management of the scope of the project during the SAP implementation. Using MS Project for planning and monitoring project activities.

**Alstom – Montreal, Canada (01/2006 – 07/2007)**

*Project Manager*

Managed a $6 M development project of the Command Center for the Subway of Montreal, the first completely integrated subway system in the world. Built and supervised 6 teams, working simultaneously in design and development of the application in RAD in ORACLE, SOA environment, using Modal Safety methodology and MS Project for planning and monitoring project activities.

**Merkurium – Montreal, Canada (01/2004 – 12/2005)**

*Executive VP*

Defining a methodology and refined work processes to help evolving a development group into a project-based company for the implementation of a BI product designed for the education market (K-12 School Districts and Schools) based on BO, SSAS and SharePoint in Microsoft environment. Open a new business line in the company by designing and conducting the development of a new product for the strategic alignment for School Districts. Using MS Project for planning and monitoring implementation activities for multiple clients simultaneously and product development activities.

#### Education

**Post-MBA Diploma** – Quebec University, Montreal, Canada

**Master in Project Management, PMI PMBOK**  – Quebec University, Montreal, Canada

**Postgraduate Telecommunications and Management Program** – Brussels University, Belgium

**Master in Mathematics and Informatics** – Bucharest University, Romania